Redi-Mail® DIRECT MARKETING A Redi-Direct Company

# **PRODUCT AND SERVICES CATALOG**



redimail.com | 973.808.4500 | 107 Little Falls Road, Fairfield, NJ 07004-2105

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# **About Redi-Mail**

### End-to-End Solutions, Superior Results, Competitive Prices

Redi-Mail Direct Marketing, Inc. is a results-driven company helping businesses move forward in acquiring new customers and maximizing their lifetime value. With extensive in-house capabilities, including digital print, personalized direct mail, specialty fulfillment, and postal and email lists, Redi-Mail provides the highest quality results at the most cost-effective price.

### Why Choose Us?

Quality, Support and Expertise You Can Trust



Flexible

Big or small, complex or bulk, we have the inhouse capabilities to make the campaign of any size business a success.



Experienced

Decades of knowledge in direct mail marketing as well as specialized direct mail for finance, healthcare and other industries.



**Quality Assurance** 

All mail produced follows strict batch controls and is subjected to documented quality control procedures.



Comprehensive

Our vast infrastructure serves both large and small volumes of personalized mail and specialty packages for any client. All in one place.



**Client Support** 

Dedicated account reps provide ongoing communication and will guide you through your entire project through automated inventory and project management systems.

# Equipment

Redi-Mail occupies more than 100,000 square feet of secure state-of-the-art data management, lettershop, fulfillment and production facilities that support hand and automated production. Our commitment to our customer's needs requires ongoing investment in people, technology and equipment. The following list represents our present lettershop and fulfillment equipment:

### **LETTERSHOP / FULFILLMENT:**

18 Master Mailers -16 Phillipsburg and 2 MailCrafters 9" x 12"

### 4, 6 and 8 Station Phillipsburgh Inserters

- Insert up to 4-8 pieces at a time into 9" x 12" envelopes

#### 15 4, 6 and 8 Station Flipover and Stacker Phillipsburgh Inserters and 1 Stretch Inserter

- Insert up to 14 pieces at a time No. 10 and 6" x 9" envelopes, meter or stamp postage online

# 7" x 10" and 10" x 13" 6 Station Mail Crafter Inserters

## 5 Baum Folders, 2 MBO - B2O and B21 Folder with Right Angle & 16pq unit

- Folds letters, self mailers and brochures

### **1 Friction Feed Baum Folder**

1 Pile Driven Baum Folder with 8 Page Right Angle and Gate Fold

### 3 Continuous Baum Folders with 8 Page and 16 Page Right Angle Units

### 1 Italdibipack Automatic Shrink Wrap Machine

- Shrink wraps boxes, self mailers, newsletters, magazines, etc.

### 1 Lantech Automated Shrink Wrap Machine (No Textwrap)

### 1 Ameripak Model 40 Horizontal Wrapping Machine

### 3 Kirk Rudy Tabbers

- Used for labels and wafer seals

### 2 UPS / 2 FedEx Powershippers

- Tracking and cost immediately available

1 Baum Programmable Guillotine Cutter (31.5)

- 1 Spedo Cutter 2300 Model
- 2 Spedo Cutters 2100 Model

### 2 High-volume WaveJet Printers

- Digital barcoding, text/graphic rotation, duplex printing
- High-quality envelope addressing
- Multiple fonts

### **DIGITAL PRINTING:**

### **1 RICOH 9100 Digital Press**

### WAREHOUSING:

- 100,000 sq. ft. warehouse
- Secure area for premium items
- 5,000 pallet positions
- Automated bin locator system
- Web enabled online inventory management system
- Automated email inventory reports available

# **Brochures**

Quality brochures for fast, persuasive, and cost-effective messaging. Personalization is available.



# Brochures, cont'd...

Colorful, attention-grabbing brochures customized to fit your requirements.



# **Postcards with Detachable Magnets**

Send a customizable magnetic message that sticks. Personalization is available.



# **Variable Print Postcards**

Custom-tailored postcards that ensure your message gets noticed. Personalization is available.

## **What We Offer**

#### Do More On Daily Routes

Reps can record shelf conditions, answer surveys & track promotional compliance

Integrated sales tools enable reps to take orders, deliver products & conduct route accounting -Route optimization allows reps to determine what stores to visit, when

to visit them & the best route to take

#### Know More About Every Store

-Key Performance Indicators (KPIs) show how stores rank based on criteria such as out-of-stocks, perfect store score sales volume or visit frequency -Dashboards & KPIs display store performance & the actions needed to improve it

Matt,

FRONT

OPEN

-StayinFront Chat allows merchandisers, driv to collaborate & share competitive intelliger

#### Sell More to Store Managers

-Create customized sales pitches with Stayi -Show managers comparisons of the store's in the area or chain

Replace products currently on the shelf wi you can bring more value to the store mar -Place perfect mobile orders taking into acc such as taxes, deals, promotions, previous c

#### The Next S

Take your DSD/Van Sales operations to StayinFront's best-in-class mobile solutio for a complimentary consultatio

#### We'd Love to Chat With You!

Contact Ken Arbadji, Vice President Sales, North America at: 973.461.4800 x3247 or email karbadji@stayinfront.com for a quote or more information.

Route Sales Teams to Do More, Know More and Sell More with StayinFront TouchCG<sup>®</sup>

DIRECT

STORE

DELIVER

**StayinFront** is a leading global provider of mobile, cloud-based retail execution solutions. Our cost-effective, configurable app is used by leading global brands in the consumer goods industry, across all routes to market. Let us show you how our award-winning solution, StayinFront TouchCG<sup>®</sup>, can help your field team achieve the perfect store and increase sales.

Touch<sub>cg</sub>.

Any Size or Quantity

## Postcards

Classic, reliable and cost-effective direct mail messaging. Personalization is available.

## What We Offer

Trusted, Accurate and Detailed Physician Data We are an official database licensee of the AMA, the leading authority in doctor information, and our email database has been officially certified by BPA Worldwide for its accuracy and deliverability.

#### Comprehensive Hospital Data

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Redi-Hospital provides thousands of postal and email addresses from over 7,000 accredited health care institutions, and enables you to reach multiple, specific job titles within the organization.

Affordable Solutions to Ensure High Quality Campaigns \$ We offer a full suite of in-house, tu data services, email deployment/a marketing and specialty fulfillment

Unparalleled Market Expertise ar r over 20 years, Redi-Data has wor spitals, heath care agencies, and w op winning marketing strategies real results.

Access our complimentary Redi-Co ama.redicounts.c



### Contact Us Today!

Redi: Data 🔊 Michael San Inocencio \$ 973.227.4380 ext.4284 973.417.9929 973-808-5511 msinocencio@redidirect.com 107 Little Falls Road Fairfield, NJ 07004-2105

### <First Name>,

It was great seeing you at the Alliance for Continuing Education in the Health Professions 2020 Conference.

www.redidata.com

## LET US HELP YOU FILL THE SEATS AT YOUR NEXT CME EVENT

Targeting the right audience is critical when preparing a successful CME program to help medical professionals develop their skills and knowledge. With decades of experience, Redi-Data can help you pinpoint and reach your target audience with our multi-channel marketing solutions, industry expertise and world-class customer support, saving you time and money and providing a favorable return on investment.

Redi: Data 🎫

Any Size or Quantity

# **Full Color Data Sheets**

Informative collateral to show off your products, services and more. Available as single or two-sided.



# **Customized Self-mailers**

Unique, eye-catching direct mail pieces. Personalization is available.



# **Free Standing Pull Up Banners**

Make your presence known with customizable\* pull up banners for industry events and more.

\*Design only



**Digital Merchandising Solution for Consumer Goods** 

## Turning Images Into Insight Into Action

- Real-time actionable insights, to better define, target and control retail execution strategies
- Eliminate manual measurements and in-store guesstimates
- Simply snap pictures of the shelf, then KPIs are calculated and in-store actions are determined
- Seamlessly integrated with StayinFront TouchCG\*



# **Event Invites**

Promote your events with eye-catching invitations.



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Join us for a seated dinner and cocktails in **San Francisco, CA** at the Alliance Annual Conference

## SAVE THE DATE!

Date: January 10th, 2020 Time: 6:00 PM Venue: TBD (within 5 miles from the Conference)

\*Those will RSVP "yes" will receive more information with venue details at a later date.

Sizes available:

- 5" x 7"
- 5.5" x 8.5"
- 6" × 9"
- 8.5" x 11"

\*For larger sizes, call us to inquire

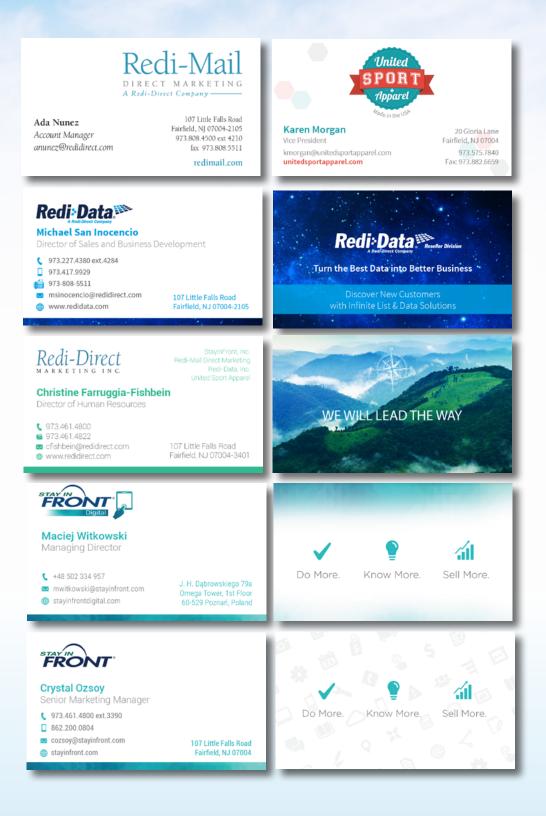
# **Catalogs and Posters**

Catalogs and posters to promote your latest products and services.



# **Business Cards**

Personalized business cards that stand out.



Minimum quantity: 250

# **Sample Client Work**

Check out some of the work we've done for our clients!



# **Contact Info**

Contact Us for All of Your Printing Needs





107 Little Falls Road Fairfield, NJ 07004-2105



sales@redimail.com



Phone: 973.808.4500



Fax: 973.808.5511





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